

ATTACHMENT 1
Personality Profile Survey

Self- Assessment Exercise

Personality Profile

Using the scale below, rate each of the 25 statements according to how accurately it describes you. Place a number from 1 to 7 on the line before each statement.

Like me		Somewhat like me		Not like me		
7	6	5	4	3	2	1

- ___ 1. I step forward and take charge in leaderless situations.
- ___ 2. I am concerned about getting along well with others.
- ___ 3. I have good self-control; I don't get emotional and get angry and yell.
- ___ 4. I'm dependable; when I say I will do something, it's done well and on time.
- ___ 5. I try to do things differently to improve my performance.
- ___ 6. I enjoy competing and winning; losing bothers me.
- ___ 7. I enjoy having lots of friends and going to parties.
- ___ 8. I perform well under pressure.
- ___ 9. I work hard to be successful.
- ___ 10. I go to new places and enjoy traveling.
- ___ 11. I am outgoing and willing to confront people when in conflict.
- ___ 12. I try to see things from other people's point of view.
- ___ 13. I am an optimistic person who sees the positive side of situations (the cup is half full).
- ___ 14. I am a well-organized person.
- ___ 15. When I go to a new restaurant, I order foods I haven't tried.
- ___ 16. I want to climb the corporate ladder to as high a level of management as I can.
- ___ 17. I want other people to like me and to be viewed as very friendly.
- ___ 18. I give lots of praise and encouragement; I don't put people down and criticize.
- ___ 19. I conform by following the rules of an organization.
- ___ 20. I volunteer to be the first to learn and do new tasks.
- ___ 21. I try to influence other people to get my way.
- ___ 22. I enjoy working with others more than working alone.
- ___ 23. I view myself as being relaxed and secure, rather than nervous and insecure.
- ___ 24. I am considered to be credible because I do a good job and come through for people.
- ___ 25. When people suggest doing things differently, I support them and help bring it about; I don't make statements like these: it won't work; we never did it before, who else did it, or we can't do it.

To determine your personality profile on the next page: (1) In the blanks, place the number from 1 to 7 that represents your score for each statement. (2) Add up each column---your total should be a number from 5 to 35. (3) On the number scale on the following page, circle the number that is closest to your total score. Each column in the chart represents a specific personality dimension.

Surgency Experience		Agreeableness		Adjustment		Conscientiousness		Openness to		
	35		35		35		35		35	
	30		30		30		30		30	
___	1. 25	___	2. 25	___	3. 25	___	4. 25	___	5. 25	
___	6. 20	___	7. 20	___	8. 20	___	9. 20	___	10. 20	
___	11. 15	___	12. 15	___	13. 15	___	14. 15	___	15. 15	
___	16. 10	___	17. 10	___	18. 10	___	19. 10	___	20. 10	
___	21. 5	___	22. 5	___	23. 5	___	24. 5	___	25. 5	
	Total	Bar	Total	Bar	Total	Bar	Total	Bar	Total	Bar

The higher the total number the stronger is the personality dimension that describes your personality. What is your strongest and weakest dimension?